

















6 nights, June 24-29, 2025 Checkout on Monday, June 30.

$C \Delta N \Delta D \Delta$

М	inimum Requireme	nts
To be considered in the TOP 15 Personal Producers you must have a minimum of	90,000 Credits¹ and an	85% 12-month in-force ratio
	or	
	95,000 Credits¹ and an	80% 12-month in-force ratio
	OR	
To be considered in the TOP 3 MGA s you must have a minimum of	400,000 Credits¹ and an	Agency 12-month in-force ratio of 75%
Director	500,000 Credits¹ and	3 qualifying agents

¹Credits = Net Production Amount (NPA):

Universal Life Insurance 100% of the lesser of Target premium or annualized premium

Term Life Insurance 100% of first year annualized premium Whole Life Insurance 100% of first year annualized premium

Split cases are allocated to each producer at the agreed percentage split.

Annuities written through GPM Marketing Agency 5% of single premium to a maximum of 25% of Life NPA.

Invitation:

- Conference attendance is available only to those who earn the minimum Credits¹, have the minimum 12-month in-force ratio at the time of invitation and place in the top 15 Personal Producers or top 3 MGAs of eligible Qualifiers and are invited.
- If The Company extends a personal invitation, a Qualifier is eligible to bring their spouse or adult family member.
- An individual who qualifies, receives an invitation, but is unable to attend the conference for any reason is not entitled to any other compensation or trip, nor may the Qualifier substitute another person in their place.
- If you cancel within the last 30 days, GPM Life reserves the right to charge your commission account the full costs of the airfare and hotel reserved for you and/or your guest.

Rules and Additional Guidelines:

- GPM Life will confirm qualification for the conference by personal invitation to the associate.
- Qualifiers must be active and in good standing at the time of the trip to be eligible to attend the conference.
- Qualifier must be producing and submitting business at the time of the convention in order to attend.
- GPM Life will have sole and final discretion on granting Credit for family or "controlled" business. Cases will be given individual consideration
- Invitations and Credits are not transferable and may not be redeemed for cash.
- The GPM Life Conference of Champions is an opportunity to celebrate the success of our valued agents. It is an inappropriate venue to scout for new agents to join your organization or to disparage the company or its employees. Thank you in advance for your professionalism.

Expenses:

Federal and/or State income tax incurred as a result of attending the Conference is the responsibility of the
Qualifier. A 1099 for the amount of the "fair market value" of the trip will be issued. Convention expenses paid by
the Company and subject to applicable tax reporting include: Flights, transfers, hotel room charges, tips, organized
meals, organized tours, entertainment, allowances, etc. as designated by GPM Life.